

HBS Angel Pitch Night
October 7, 2020
Leading Edge, Pitching Companies

1. **Addy** - Online marketplace for local advertising. Company negotiates wholesale prices with television stations, magazines, online, direct mail, etc. and sells at a markup to small and medium size businesses (33-34% gross margins). \$3mm in sales in 2019. Over 1000 customers total have placed orders. <https://addy.co> ben@addy.co
2. **AeroShield** – Using technology from MIT, manufactures super-insulating, nanoporous glass for energy efficient windows at cost less than current windows. <https://www.aeroshield.tech/> baskervillebridges@aeroshield.tech
3. **Bob's Containers** - eCommerce for shipping containers used for storage, homes, and offices. <https://bobscontainers.com/> start@bobscontainers.com
4. **BoostMySchool** – All-in-one fundraising platform that increases donations while saving admin costs. <https://www.boostmyschool.com/> holman@boostmyschool.com
5. **De Kabeza** - Makes connecting with your team and customers more powerful, trackable and fun with live streamed trivia games. Customize your content to reinforce knowledge and bring everyone together wherever they are. www.dekabeza.com
Alana@schlepmediagroup.com
6. **Direct Kinetic Solutions** - Radioisotopic battery solution offers an unprecedented, technological offering — an ultra-light power solution that lasts for decades and goes far beyond current market offerings. <https://www.directkinetics.com/> ekhi@directkinetics.com
7. **Eggschain** - We are a doctor-approved and cloud-based solution that makes tracking, searching, managing, and matching bio specimens easier, more accurate and faster. Specimen types include eggs, sperm, embryos, blood and plasma. <https://eggschain.com> wei@eggschain.com
8. **Fremont Scientific** - Has secured clearance from the US Food and Drug Administration (FDA) for its ZipThaw as a Class II medical device for frozen plasma thawing. ZipThaw, which is designed to be used with the ZipSleeve anti-contaminant disposable barrier, is claimed to be the world's first dry and portable precision plasma thawing system. <https://fremontscientific.com/>
farideh@fremontscientific.com
9. **Jenzy** - Creates a shoe shopping experience that empowers busy parents to feel confident when buying shoes for their children. <https://jenzy.com/>
carolyn@jenzy.com
10. **NexusAI** - a cloud-based platform that recommends the teams and individuals most likely to succeed across all projects. Powered by artificial intelligence and organizational behavior science, we offer the next-generation of workforce management. <https://www.nexusai.com/> phil@nexusai.com
11. **Parasanti** - The highly flexible lightweight data aggregation and manipulation tool is designed to aggregate and leverage information in real time from virtually any source. This means real insights in real time, all while maintaining data provenance and lineage every step of the way. <http://parasanti.com/products/>
joshua@parasanti.com

12. **Pure Watercraft** – Develops and manufactures quiet, emission-free, electric motors and boats with less than 50 hp <https://www.purewatercraft.com/about-us/Oki@purewatercraft.com>
13. **Starling Medical** - Offers a better quality of life for patients, new telehealth revenue streams for Urologists, and lower costs for payers. www.starlingmedical.com arevalos@starlingmedical.com
14. **Thermii** – Uses disruptive heat pump technology, saving 75% on energy, for liquid heating and cooling. <https://thermii.com/> sunil@thermii.com
15. **TrueSpot** - Solves a serious problem for automotive dealers by enabling the near instantaneous location of cars and keys. <https://truespot.com/our-products/mike@truespot.com>